Dear Friends of Abraham House,

One of the rewards of preparing an annual report is that it gives us the opportunity to reflect on our accomplishments as we continue to progress towards future goals.

Although 2020 was a tough year, highlights include:

♦ Admitting guests without pause throughout the pandemic
♦ Serving 140 guests and families, the most in our history
♦ The Bird’s Nest vintage boutique total profits since opening surpassed $75,000
♦ Providing 2,070 days of occupancy to those in need of care

Gina Ciaccia, Executive Director

2020 STATS

140 guests were provided a safe and loving home along with 24-hour care for them and amenities for their family.
89% of those served reported income below poverty level.
Our length of stay ranged from 15 minutes to 119 days with an average of 11 days.
Guest ages ranged from 44 - 98, the average being 78.
1,156 donors & supporters were added to our database this year.

2020 LARGE GRANTS

A Gift in Honor of a Remarkable Man
City of Rome CDBG
City of Utica CDBG
Community Foundation of Herkimer & Oneida Counties
Indium Corporation/McCartney Family Foundation
Sears Family Foundation
Rome Community Foundation
United Way of the Mohawk Valley

A Welcoming Home for the Terminally Ill
1203 Kemble Street, Utica, NY 13501 & 417 N Washington Street, Rome, NY 13440
www.TheAbrahamHouse.org

2020 Abraham House Board of Directors:
 President: Dr. Geoffrey Henderson, Vice President: Carol Szatko
 Treasurer/Secretary: Christopher Lambert, Assistant Treasurer/Secretary: Ron Paradis
 Members: Judy Galimo, Patricia King, Delvin Moody, Gretchen Sprock, Rocco Fernalld, Mark Cavalier, Steve Ventura
INCOME

MD=MEMORIAL DONATIONS  
ID=INDIVIDUAL DONATION  
BD=BUSINESS DONATIONS  
FC=FAITH COMMUNITY  
AA=ANNUAL APPEAL  
D&I=DIVIDENDS/INV INCOME

INCOME

TOTAL  
GROSS INCOME $915,025  
Donations: $424,346  
Fundraisers: $191,097  
Grants: $118,771  
Investments: $76,666  
PPP: $104,145

EXPENSES

While donations are encouraged and appreciated, Abraham House never bills our guests or families nor do we collect insurance reimbursements. Donations, fundraisers, & community grants sustain us.

% of ANNUAL EXPENSES:

Program and Services........79%  
Fundraising.....................17%  
Administration..............4%

2020 TOTAL ANNUAL EXPENSES: $749,248
2020 YEAR END NET ASSETS: $1,926,124

Table:

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<thead>
<tr>
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<th>AH Utica</th>
<th>AH Rome</th>
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</thead>
<tbody>
<tr>
<td>Payroll</td>
<td>$207,552</td>
<td>$255,362</td>
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<tr>
<td>Guest Services, Utilities &amp; Maintenance</td>
<td>$19,314</td>
<td>$17,581</td>
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Abraham House provides our terminally ill guests and their families a safe and loving home, with all the support needed for dignified end of life care, free of any financial burden.

OUR FAMILY:

Please call (315) 733-8210 if interested in volunteering in any of the following areas:

Caregivers:
Based on the model of a family caring for their loved one at home, our surrogate caregivers provide 24 hour guest care as well as social and emotional support for our families. We have full time, per diem and volunteer caregivers.

Buddies:
Our buddies are volunteers who assist caregivers and have direct interaction with both guests and families.

Volunteers:
We have a team of over 50 volunteers who support Abraham House throughout the year by working our thrift store, fundraising, lawn care, cooking, housecleaning, maintenance, and other guest services.

Abraham House is tax-exempt under section 501 (c)(3) of the Internal Revenue Code. Donations are tax-deductible to the extent allowed by law.