



**ABRAHAM
HOUSE**
our house, your home

Annual Report 2016



OUR MISSION

Abraham House offers our guests a secure loving home without charge while providing physical, emotional, and spiritual support to the terminally ill.

CORE VALUES

- ◆ **COMPASSION**
- ◆ **RESPECT**
- ◆ **DIGNITY**

2016 STATS

37 guests were provided a safe and loving home along with 24-hour care.

Our length of stay ranged from 7 hours to 99 days with an average of 16 days.

Almost 1,000 names of donors and supporters were added to our database this year.

We had an 82% occupancy rate this year.

Dear Friends of Abraham House,

One of the rewards of preparing an annual report is that it gives us the opportunity to reflect on our past accomplishments as we continue to make progress towards future goals.

Our highlights for 2016 include:

- ◆ Increased fundraising profits 42% from 2015
- ◆ Covered 55% of our annual expenses with donations and another 44% through fundraising profits
- ◆ Focused on building awareness via social media and networking
- ◆ Explored endeavors for future expansion in regards to both availability of care locations and generation of sustainable income streams
- ◆ Reviewed our Strategic Plan and assessed future goals and objectives

Gina Ciaccia
Executive Director

2016 GRANTS

Colgate Summer Institute Fellow ~ 10 week summer internship program
 Excellus BlueCross BlueShield- \$3,510 Community Health Award
 Bonide Foundation ~ \$1,000 grant award
 Presbytery of Utica ~ \$500
 Community Foundation ~ \$1,500 Capacity Building Grant

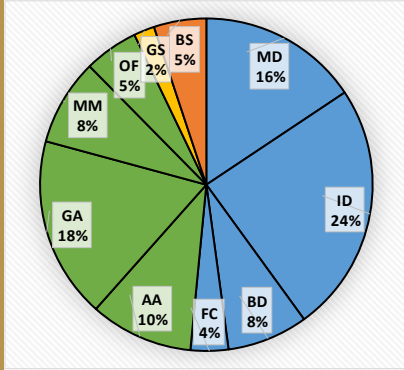
A Welcoming Home for the Terminally Ill
 1203 Kemble Street, Utica, NY 13501
www.TheAbrahamHouse.org

Family, Finances, Fundraisers & Facts

INCOME

MD=MEMORIAL DONATIONS
ID=INDIVIDUAL DONATION
BD=BUSINESS DONATIONS
FC=FAITH COMMUNITY
AA=ANNUAL APPEAL

GA=GALA
MM=MEATBALL MADNESS
OF=OTHER FUNDRAISERS
GS=GRANTS
BS=BEQUESTS



TOTAL INCOME
\$297,386

Donations:
\$153,260
Fundraising:
\$122,959
Grants:
\$6,010
Bequests:
\$15,157

FUNDRAISING PROFITS (after expenses):

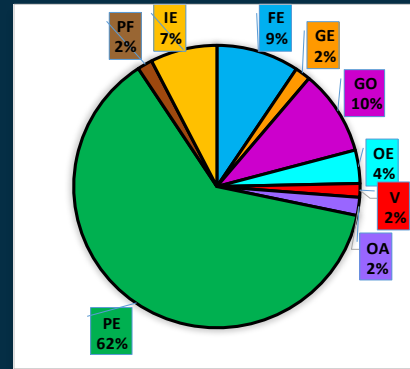
9th Annual Gala.....\$36,600
Holiday Letter Annual Appeal.....\$27,652
Meatball Madness.....\$23,621
Newsletter Donations.....\$6,548
Donation Boxes and Other Efforts.....\$5,901

EXPENSES

Our 2016 average cost per guest per day was \$464. While donations are encouraged and appreciated, Abraham House never bills our guests or families nor do we collect insurance reimbursements. Donations, fundraisers, & small grants sustain us.

% of ANNUAL EXPENSES:

Program and Services.....63%
Fundraising.....21%
Administration.....16%



PE=PAYROLL EXPENSES
PF=PROFESSIONAL FEES
IE=INSURANCE EXPENSES
FE=FUNDRAISING EXPENSES
GE=GRANT EXPENSES

GO=GUEST/OCCUPANCY EXPENSES
OE=OFFICE EXPENSES
V=VOLUNTEER EXPENSES
OA=OUTREACH/ADVERTISING

2016 TOTAL ANNUAL EXPENSES: \$277,424

OUR FAMILY:

Please call (315) 733-8210 if interested in volunteering in any of the following areas:

Caregivers:

Based on the model of a family caring for their loved one at home, our surrogate caregivers provide 24 hour care to our guests as well as social and emotional support for our families. We have a mixture of per diem and volunteer caregivers.

Buddies:

Our buddies are volunteers who assist caregivers and have direct interaction with both guests and families.

Community Volunteers:

We have a team of over 50 volunteers who support Abraham House throughout the year with fundraising, house-cleaning, maintenance, and guest services.

Abraham House Board of Directors:

Aricca Arcuri, Maria Alberico-Brindisi, Judy Galimo, Vin Gilroy, Geoff Henderson, Anthony LaPolla, Roger Moore, MD., Ron Paradis, Joyce Rossi, Al Shaw, Don Shipman, Carol Szatko, Vicki Vomer

**Abraham House is tax-exempt under section 501 (c)(3) of the Internal Revenue Code.
Donations are tax-deductible to the extent allowed by law.**